

Get Ready to Speed up with the SRES Designation They're Not Your Average Grandparents!

The SRES® Designation course seeks to instill:

- Knowledge and understanding of and empathy for 50+ real estate clients and customers
- Commitment to developing business building skills and resources for specialization in the 50+ real estate market
- Knowledge of how life stages impact real estate choices
- Distinguishing characteristics and trends of the 50+ market
- Awareness of retirement, aging in place, independent living, counseling methods
- Use of financing options, tax and legal matters
- Develop marketing methods for communicating, by building a team and resource bank about your market area's housing options, programs, resources, and services for 50+ clients.



THEY'RE NOT YOUR AVERAGE GRANDPARENTS.

The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Understand what motivates this mature demographic and make your business boom with an SRES® designation.

The Seniors Real Estate Specialist Designation:
Where the future takes shape

WHEN: **2 day course** **TIME:**
Wed March 1, 2017 8:30 am – 5:00 pm
Thur March 2, 2017 8:30 am – 5:00 pm

LOCATION: The MetroTex Association of REALTORS®
8201 N Stemmons Frwy
Dallas, TX 75247

CE CREDIT: 15 Hrs CE TREC# 30269 Provider #0011

REGISTRATION FEES

MetroTex Association Members: \$ 199.00
Non-Association Members: \$ 225.00

INSTRUCTOR: Marion Napoleon



NOTICE:

Refund/cancellation policy: A 48 hr notice is required for a full refund. No CE credit will be given for late attendance. No exceptions.

MetroTex Members may register at: www.mymetrotex.com. Click "Member Account Access", At Member Login, enter your license number and password. Click "Enter", Click "MetroTex Course Calendar & Registration." Courses will be in date order. Locate your desired course, click on the course title. Follow the prompts to register.

Enrollment Agreement

Name _____ Lic # _____

Company _____

Address, City, State, Zip _____

Phone _____

Method of payment: Cash Check Credit Card

Name: _____

Credit Card#: _____

Expiration Date: _____

Signature: _____

Scan & Email completed form to:
professionaldevelopment@dfwre.com

**OR Contact the
Professional Development Department at:
214-540-2751**